

Internet Lead SCRIPT

Hi is (their first name) in? Hello (their first name) this is (your first name) just getting back to you with the information you had requested. You recently expressed interest in Working from Home or Starting a Business. Is now a good time to talk, Or is there a better time to chat? Okay, great, we just need to ask you some questions first, and then we'll explain to you what's going on.

1. Are you currently working? (If not what did you used to do?) How long did you do that for? What do/did you like MOST about what you are/were doing? Have you ever managed or trained a team of people before? If so what was the largest group of people you were responsible for? (If not, is that something that would interest you?)
2. What do/did you like LEAST about what you are/were doing right now?
3. What type of income have you been accustomed to the last few years?
4. What would your immediate income goals be from a home-based business?
5. As far as your Long-term Financial Goals go, what kind of money do you need to be making, and for how long in order for you to retire, or have you even thought about it yet?
6. Just so you understand we are currently looking for a few people who are serious about earning (use a number about 50% more than what they have been accustomed to). Do you think you have the necessary work ethic, dedication, and self-discipline to make (\$ amount used) a year from home?
7. Other than money what interests you the most about having your own business?
8. If we were able to help you earn an extra \$1,000 a month above and beyond what you need to pay your bills within the next 6 months, what would you do with the extra money? (Would you take a vacation? Buy a house? Car? Etc.)
9. Okay, now lets just say, hypothetically speaking we were able to help you achieve all your financial goals within the next 5-10 years. If you NEVER had to worry about money again, whether you worked or not; what would you spend most of your time doing at that point? (DIG DEEP HERE)
10. Lastly, if our business makes sense, and we can get you profitable within your first 30 to 60 days, is this something you can start immediately?

Okay great, first of all (their first name) you definitely have some of the traits we are looking for, and I think you could be a valuable part of our team. In the essence of time, before we go any further, are you able to make investment decisions of at least \$50 yourself, or is there someone else we need to speak with as well?

(If not) Because some of what is happening right now is very time sensitive, when would be a good time to call back so that we can explain the opportunity in detail to both of you at the same time? There is a Free Option and the company is currently offering several Business Scholarship Programs as well,

(If yes) Okay great, just so you know, one of the greatest things about our business is that there are a lot of ways to get started, including an option FOR FREE, as well as several exciting Business Scholarship possibilities as well! Now let me give you a quick overview of what we are doing!

BRIEF OVERVIEW

Our company is developing what is fast becoming the world's Premier Technology Savings Network. In fact, our company motto is Save Money, Save the World, by taking our technology and making it your own! We have been able to develop relationships with companies like Wal-Mart, Target, Office Max, Home Depot, and many more Online. We already have relationships with over a thousand different companies. All those stores we are working with pay cash rebates, raise money for charity, offer special discount coupons, and so much more to consumers, businesses, and non-profit organizations as long as they shop through our websites.

Imagine shopping at all your favorite stores just like you do right now and getting cash back on every purchase! For example, how many people do you know that are already shopping at Wal-Mart or Target? How many of them do you think would be interested in getting paid every time they shop? We also donate a percentage of every dollar spent through our website to charity. So by shopping with our company people are helping numerous charities and non-profit groups around the world. We also work hard to make sure that special coupons, discounts, and comparison shopping tools are available so that anyone shopping thru our website gets anywhere from 5% to sometimes as much as 90% off of the regular retail prices!

Additionally, our company has partnered with, developed, and created various technologies that save businesses money, increase non-profits fundraising, cut expenses and so much more. One of these powerful programs is Internet Search Toolbar Technology where cash flow can be generated by people, businesses and non-profit organizations just by searching the internet!

These powerful technologies are just two of many savings platforms we have launched, and are continuing to develop. The markets we are involved in represent a Multi-Trillion Dollar opportunity in the United States and get even bigger when we factor in the entire world. The best part of everything we do is that OurGV has developed the world's first true "Work From Anywhere" Affiliate Marketing Business. This means that our Affiliates can launch, build, develop, and expand a worldwide internet business, not just from home, but from anywhere. Some of our Affiliates enjoy working at the beach, poolside, in the mountains, or while travelling abroad. Virtually the entire business can be run from a smart phone, making this the most flexible business opportunity the world has ever seen.

From time to time top producing OurGV Affiliates are awarded Cruises to the Caribbean with the CEO and President of OurGV. These trips provide valuable training, fellowship, and a chance to experience an incredible lifestyle! Most people once they understand they can save money and make money off of the things they buy every month anyways, combined with getting paid to search the internet like they already do get real excited about the income potential.

Deciding what website package is best for you to get started with is the next step. This is probably a good time to make sure you have something to write with. Now most companies provide E-Commerce Websites with No Products, No Services, No Profit-Sharing, No Shopping Mall, No partnerships with companies like Wal-Mart, No Training, No Strategies, No Actual Website, so you have to Design One, Huge Ongoing Service Fees on Every Single Transaction your Website Ever Makes, and you get all

that for Setup Fees many times in Excess of \$25,000 and Annual Hosting Fees well in excess of \$10,000 a year!!! Obviously this makes things too risky for the average person. Like we mentioned earlier, OurGV has worked very hard to provide affordable business startup options for every household budget. With OurGV, everything is taken care of for you from website design to marketing, transaction costs to products & services, literally EVERYTHING, so the second you launch your OurGV Business, you are live and in a position to begin growing your business instantly! The various startup options that OurGV provides start as little as **FREE** and go up to a Maximum of \$2500. Currently OurGV has an exciting Business Scholarship Program. Anyone that is comfortable investing in starting an OurGV Business is eligible to apply for a scholarship that matches dollar for dollar any investment they make. The more they invest, the more OurGV will invest to help them get started. As a company we have found that most people are more comfortable making an investment decision after they have seen what type of scholarship award they are eligible for. In order to help build trust and encourage new affiliates to take advantage of the OurGV Business Scholarship Program, the first time anyone fills out a scholarship, they will be awarded a \$750 scholarship gift, even if they decide to not invest. Based on your own current financial situation, what ball park startup cost options would you like to hear more about? 0 to \$30, \$50 to \$250, \$500 to \$1000, or All of them?

Before we go thru these options with you, which of the following would you say is what you are most interested in so far, about the OurGV Business:

- The Ability to Make Money
- The Chance to help Non-Profits
- The Flexibility
- The Ability to Save Money
- The Chance to Earn Cruises

(Based on what they answer here, will help you tailor the rest of your presentation to them.)

Let's visit the website together so we can go over some of the startup options together, and most importantly, let's get a scholarship filled out for you, so we can get you that \$750 gift from OurGV!